

Financial Director / CFO - High Tech Start Up - Energy Efficiency - Housing Associations

Job Title: CFO / Financial Director

Reporting to: CEO

Term: Permanent, Part or Full Time

Deadline: ASAP

Package: Salary + Performance Related Pay + Share Options Scheme

Location: SW London (Earlsfield)

The role:

Q-Bot is a rapidly expanding technology company based in SW London that has experienced high growth over the past three years. The company uses robotic tools and intelligent processes to deliver energy efficiency retrofits for social housing providers. The company is looking for an experienced Financial Director / Chief Financial Officer to strengthen their world class management team, take responsibility for key functions and work with the CEO to grow the company. In summary the key responsibilities of the role are:

- To inspire, lead and own the finance function, putting in place good management processes so the company can scale and ensuring compliance with the relevant accounting standards.
- The provision of reliable management information, particularly financial to enable the business to function, plan and scale up, as well as engaging with investors current and new to communicate progress.
- Developing financial models and forecasts to shape the business strategy and supporting commercial activities such as putting together customer tenders, pricing plans and financing options.

Duties of the job:

- Financial reporting, internal systems and controls to the provision of management information, compliance (UK IFRS) and responsibility for budgeting, book-keeping and audit.
- Ensure targets are met for the financial and operational KPIs of the company, including forecast and cash-flow, reporting to the CEO and to the Board.
- Help develop the financial strategy of the company, including fund-raising and M&A activity.
- Creating forecasts and models to support decision making and the development of the business plan.
- Evaluate performance by analysing and interpreting data and metrics. Put in place goals and KPIs to drive the income and profit of the company.
- Support the building of relationships with the company's key stakeholders including investors and customers.
- Working alongside the CEO, as a member of the executive team to fulfil other business functions as required, such as HR, operations and legal.

Essential requirements:

- ACA (or equivalent) qualification along with ICAEW (or equivalent) membership / fellowship.
- Have a degree from a top UK university or equivalent, with excellent numeric/analytical skills.
- 5 years PQE experience as CFO or Head of Finance of a private company.
- Extensive experience with commercial and financial analysis, accounting, information systems, internal financial controls, revenue recognition and financing modelling.
- A proven track record of running a business, especially the management and execution of operational and financial aspects, preparing management information and reports.

Desirable:

- Knowledge of local government, social housing, the built environment and / or construction industry.
- Experience of fundraising, preparing investment cases and working with investors.
- Existing relations within the investment and commercial banking communities.
- Previous experience and a track record in IPOs, mergers and acquisitions.
- Experience with statistics, all things data analysis, and heavy-duty Excel.
- Experience in a variety of work environments including start-ups, corporates, and within, or working with, government, local authorities or housing associations.
- Working knowledge of R&D tax credits and government grants.

About Q-Bot:

Q-Bot is a high-tech start up at the forefront of robotics, sustainability and the built environment designing and building robots that help install insulation in existing homes at a fraction of the cost and disruption associated with traditional methods. The company counts a number of Local Authorities and Social Landlords among its customers (<https://www.youtube.com/watch?v=ZHeAqMQdFKw> & <https://www.youtube.com/watch?v=aw3K8GFMFg8>).

The intelligent construction robots developed by Q-Bot have a number of benefits:

- They empower operators, making them more efficient and productive.
- They allow easier, cheaper, safer and more effective execution of tasks than traditionally possible.
- They create buildings that are energy efficient, cheaper to run and more comfortable.

The company has a highly innovative technology platform with many exciting applications, a creative approach to tackling climate change, combined with a strong social agenda, helping people in fuel poverty and working with our customers to ensure a positive impact within the local community. The company's offices are based in Earlsfield, Wandsworth (South West London). Q-Bot is an equal opportunities employer and welcomes applications from all suitably qualified persons regardless of their race, sex, disability, religion, belief, sexual orientation or age.

Please apply to: future@q-bot.co with a covering letter and CV. Please note: no recruitment agents, thank you.

